

Birlasoft Limited (Erstwhile KPIT Technologies Limited) Registered & Corporate Office : 35 & 36, Rajiv Gandhi Infotech Park, Phase I, MIDC, Hinjawadi, Pune - 411057 Phone : +91 20 6652 5000 Fax : +91 20 6652 5001 contactus@birlasoft.com www.birlasoft.com CIN : L72200PN1990PLC059594						
PART I						
STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2019 The detailed results of Birlasoft Limited are bifurcated into IT Services and Solutions (ITSS) as "Continuing" and Engineering as "Discontinued"						
Particulars	Quarter ended			Half Year Ended		Year Ended
	September 30, 2019 (Unaudited)	June 30, 2019 (Unaudited)	September 30, 2018 (Unaudited) (Refer note 3(a))	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited) (Refer note 3(a))	March 31, 2019 (Audited)
Continuing Operations (ITSS business):						
Revenue from operations	3,540.44	3,438.40	2,227.86	6,978.84	4,389.52	10,019.87
Other income (net)	31.05	79.82	63.22	110.87	124.33	248.90
Total Income	3,571.49	3,518.22	2,291.08	7,089.71	4,513.85	10,268.77
Expenses						
Employee benefits expense	2,290.25	2,290.41	1,347.01	4,580.66	2,712.86	6,275.01
Finance costs	32.23	32.96	13.14	65.19	24.63	53.84
Depreciation and amortization expense	169.58	173.27	101.70	342.85	187.94	390.23
Other expenses	553.06	578.83	487.44	1,131.89	902.31	2,099.11
Total expenses	3,045.12	3,075.47	1,949.29	6,120.59	3,827.74	8,818.19
Profit before exceptional items and tax	526.37	442.75	341.79	969.12	686.11	1,450.58
Exceptional items	-	-	-	-	-	-
Profit before tax	526.37	442.75	341.79	969.12	686.11	1,450.58
Tax expense						
Current tax	172.43	161.29	208.09	333.72	147.26	528.42
Deferred tax (benefit) / charge	(0.82)	(18.00)	(120.68)	(18.82)	(55.43)	(136.85)
Total tax expense	171.61	143.29	87.41	314.90	91.83	391.57
Profit for the period from continuing operations	354.76	299.46	254.38	654.22	594.28	1,059.01
Profit from discontinued operations before tax (Engineering business)						
Tax expenses of discontinued operations	-	-	312.47	-	729.19	733.98
Profit from discontinued operations after tax	-	-	296.46	-	548.18	617.33
Profit for the period (from continuing and discontinued operations)	354.76	299.46	550.84	654.22	1,142.46	1,676.34
Other comprehensive income/(losses)						
Items that will not be reclassified to profit or loss						
Remeasurements of defined benefit plans	(8.54)	(17.99)	7.26	(26.53)	(7.24)	(13.03)
Income tax on items that will not be reclassified to profit or loss	2.98	6.29	(2.12)	9.27	2.78	3.53
Items that will be reclassified to profit or loss						
Effective portion of gains / (losses) on hedging instruments in cash flow hedges	(41.18)	2.73	(74.34)	(38.45)	(138.02)	66.15
Income tax on items that will be reclassified to profit or loss	14.39	(0.95)	25.98	13.44	48.23	(22.47)
Total other comprehensive income/(losses)	(32.35)	(9.92)	(43.22)	(42.27)	(94.25)	34.18
Total comprehensive income for the period	322.41	289.54	507.62	611.95	1,048.21	1,710.52
Equity						
Paid up equity capital [Face value ₹ 2/- per share]	552.94	549.43	381.29	552.94	381.29	548.29
Other equity	-	-	-	-	-	11,294.04
Earnings per equity share for continuing operations (face value ₹ 2 per share)						
Basic	1.28	1.08	1.31	2.37	3.06	4.95
Diluted	1.27	1.07	1.27	2.35	2.97	4.89
Earnings per equity share for discontinued operations (face value ₹ 2 per share)						
Basic	-	-	1.53	-	2.83	2.88
Diluted	-	-	1.49	-	2.75	2.85
Earnings per equity share for continuing and discontinued operations (face value ₹ 2 per share)						
Basic	1.28	1.08	2.84	2.37	5.89	7.83
Diluted	1.27	1.07	2.76	2.35	5.72	7.74
Notes:						
1 The above unaudited standalone financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their respective meetings held on November 08, 2019. These unaudited standalone financial results have been prepared in accordance with the Indian Accounting Standards ("Ind-AS") as specified under Section 133 of the Companies Act, 2013, read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) Amendment Rules, 2016 and provisions of the Companies Act, 2013.						
2 The Statutory Auditors of the Company have conducted a limited review of the above standalone financial results of the Company for the quarter and half year ended September 30, 2019. An unqualified opinion has been issued by them thereon.						

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PART I

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2019
The detailed results of Birlasoft Limited are bifurcated into IT Services and Solutions (ITSS) as "Continuing" and Engineering as "Discontinued"

₹ in million (except per share data)

Notes (continued):

3(a) Pursuant to the Composite Scheme of arrangement for amalgamation of Birlasoft (India) Limited ("Transferor Company") with KPIT Technologies Limited (now known as Birlasoft Limited) ("Transferee Company" or "Demerged Company") and demerger of the engineering business of KPIT Technologies Limited (now known as Birlasoft Limited) into KPIT Engineering Limited (now known as KPIT Technologies Limited) given effect to from January 01, 2019, the figures for the quarter and half year ended September 30, 2019 are not comparable with figures for the quarter and half year ended September 30, 2018.

3(b) Brief details of discontinued operations are given as under:

Sr No	Particulars	Quarter ended			Half Year ended		Year ended
		September 30, 2019 (Unaudited)	June 30, 2019 (Unaudited)	September 30, 2018 (Unaudited) (Refer note 3(a))	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited) (Refer note 3(a))	March 31, 2019 (Audited)
a	Total Income	-	-	2,230.61	-	4,347.60	6,256.23
b	Total Expenses	-	-	1,918.14	-	3,618.41	5,522.25
c	Profit before tax	-	-	312.47	-	729.19	733.98
d	Tax Expenses	-	-	16.01	-	181.01	116.65
e	Profit from discontinued operations (c-d)	-	-	296.46	-	548.18	617.33

4 The results for the quarter ended September 30, 2019 are available on the Company's website, www.birlasoft.com and also on the website of the BSE Limited, www.bseindia.com and National Stock Exchange of India Limited, www.nseindia.com, where the shares of the Company are listed.

5 The Company has adopted Ind AS 116, effective annual reporting period beginning April 01, 2019 and applied the standard to its leases using the modified retrospective approach as per para C5(b) of the standard. Accordingly, the Company recorded lease liability at present value of future lease payments discounted at the incremental borrowing rate and corresponding right-of-use asset at an amount equal to lease liability adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the balance sheet immediately before the date of initial application. Accordingly, the Company has not restated comparative information.

This has resulted in recognising right-of-use asset of ₹ 1,275.77 million and corresponding lease liability of ₹ 1,262.66 million as at April 01, 2019, after adjusting advance rent of ₹ 25.13 million and lease equalization reserve of ₹ 66.37 million, available as at March 31, 2019, against the right-of-use asset. In the statement of profit and loss for the current period, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the right-of-use assets and finance cost for interest accrued on lease liabilities. In respect of lease that were classified as finance lease under Ind AS 17, an amount of ₹ 54.33 million has been reclassified from Property, plant and equipment to right-of-use assets as at April 01, 2019.

6 The Government of India, on 20th September 2019, vide the Taxation Laws (Amendment) Ordinance 2019, inserted a new Section 115BAA in the Income Tax Act, 1961, which provides an option to the Company to pay income taxes at reduced tax rates as per the provisions/conditions defined in the said section. The Company has evaluated and expects to exercise the option of lower tax rate of 25.17% (inclusive of surcharge and cess) under Section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance 2019 in a subsequent financial year. Accordingly, the Company has estimated the reversal of the deferred tax asset/ liabilities, until the date of exercise of the option and subsequent to exercise of the option. The effect of this change has been recognised in tax expense for the quarter and six months ended 30th September, 2019 on an effective tax basis. This has resulted in increase in the deferred tax expense of Rs. 29.67 million, which has been recorded in quarter and half year period ended 30th September 2019 on account of remeasurement of deferred tax asset.

7 Where financial results contain both consolidated financial results and standalone financial results of the parent, segment information is required to be presented only in the consolidated financial results. Accordingly, segment information has been presented in the consolidated financial results.

8 Dividend of ₹ 2.00 per share, declared by the Board of Directors in the meeting held on May 24, 2019, was approved by the shareholders at the annual general meeting held on August 07, 2019 and paid on August 08, 2019.

9 Previous period's figures have been regrouped / reclassified wherever necessary to conform with the current period's classification / disclosure.

On behalf of the Board of Directors
For Birlasoft Limited (Erstwhile KPIT Technologies Limited)



Dharmander Kapoor
CEO & Managing Director
DIN: 08443715

Place : New Delhi
Date : November 08, 2019

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PART II

STANDALONE STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2019

₹ in million (except per share data)

		September 30, 2019 (Unaudited)	March 31, 2019 (Audited)
A	ASSETS		
1	Non-current assets		
a.	Property, plant and equipment	1,256.31	1,381.18
b.	Capital work-in-progress	79.60	-
c.	Right of use asset	1,318.57	-
d.	Other Intangible assets	120.94	166.86
e.	Financial assets		
	Investment	3,663.34	3,663.34
	Loans	131.73	88.20
	Other financial assets	84.03	72.06
f.	Income tax assets (net)	459.15	450.93
g.	Deferred tax assets (net)	1,139.28	1,098.89
h.	Other non-current assets	41.59	51.14
		8,294.54	6,972.60
2	Current assets		
a.	Financial assets		
	Investments	694.98	1,908.97
	Trade receivables	3,350.52	3,728.11
	Cash and cash equivalents	1,348.73	820.01
	Other balances with banks	901.01	154.74
	Loans	95.46	85.57
	Unbilled revenue	620.48	439.27
	Other financial assets	378.55	1,829.76
b.	Other current assets	771.98	699.11
		8,161.71	9,665.54
	TOTAL ASSETS	16,456.25	16,638.14
B	EQUITY AND LIABILITIES		
	Equity		
a.	Equity share capital	552.94	548.29
b.	Other equity	11,326.31	11,294.04
		11,879.25	11,842.33
	Liabilities		
1	Non-current liabilities		
a.	Financial liabilities		
	Lease Liabilities	1,172.12	-
b.	Provisions	352.41	294.56
c.	Other non-current liabilities	-	56.08
		1,524.53	350.64
2	Current liabilities		
a.	Financial liabilities		
	Borrowings	-	381.12
	Lease Liabilities	230.35	-
	Trade payables		
	Outstanding dues of micro enterprises and small enterprises	7.36	10.51
	Outstanding dues of creditors other than micro enterprises and small enterprises	1,055.81	1,148.43
	Other financial liabilities	958.05	2,080.73
b.	Other current liabilities	441.43	504.74
c.	Provisions	61.79	50.85
d.	Income tax liabilities (net)	297.68	268.79
		3,052.47	4,445.17
	TOTAL EQUITY AND LIABILITIES	16,456.25	16,638.14

On behalf of the Board of Directors
For Birlasoft Limited (Erstwhile KPIT Technologies Limited)



Dharmander Kapoor
CEO & Managing Director
DIN: 08443715

Place: New Delhi
Date: November 08, 2019

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Birlasoft Limited (Erstwhile KPIT Technologies Limited)			
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PART III			
STANDALONE STATEMENT OF CASH FLOWS AS AT SEPTEMBER 30, 2019			
		₹ in million	
PARTICULARS	Half Year ended		
	September 30, 2019 (Unaudited)	September 30, 2018 (Unaudited) (Refer note 3(a))	
A	CASH FLOW FROM OPERATING ACTIVITIES		
Profit for the period	654.22	1,142.46	
Adjustments for			
Income tax expense	314.90	272.84	
(Profit)/Loss on sale of fixed assets (net)	1.03	(0.07)	
Depreciation / Amortization	342.85	513.05	
Interest expense	65.19	72.77	
Interest income	(39.97)	(91.99)	
Dividend income	(2.20)	(42.40)	
Gain on sale/redemption of mutual funds	(41.31)	-	
Fair value loss on financial assets (investments) at fair value through profit or loss	9.36	-	
Unrealised foreign exchange loss/(gain)	(31.10)	41.52	
Provision for doubtful debts and advances (net)	25.83	90.31	
Bad debts written off	2.63	7.80	
Share based compensation expenses	71.03	4.27	
Operating Profit before working capital changes	1,372.46	2,010.56	
Adjustments for changes in working capital:			
Trade receivables and unbilled revenue	217.90	(918.55)	
Inventories	-	(5.46)	
Loans, other financial assets and other assets	1,313.20	93.46	
Trade Payables	(114.96)	165.52	
Other financial liabilities, other liabilities and provisions	(1,057.65)	(92.43)	
Cash generated from operations	1,730.95	1,253.10	
Taxes Paid	(313.05)	78.69	
Net cash generated from operating activities (A)	1,417.90	1,331.79	
B	CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(203.97)	(544.38)	
Proceeds from sale of property, plant and equipment	(0.07)	0.24	
Payment for acquiring right of use assets	(13.61)	-	
Investment in Equity Shares of Subsidiaries	-	(138.08)	
Purchase of investments carried at fair value through profit and loss (net)	-	(610.98)	
Sale of investments carried at fair value through profit and loss (net)	1,245.94	-	
Interest received	25.27	82.27	
Dividend received	2.20	42.40	
Fixed Deposit with banks having original maturity over three months (net)	(760.60)	30.70	
Net Cash (used in)/ generated from investing activities (B)	295.16	(1,137.83)	
C	CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from Long term loan from banks	-	9.43	
Repayment of Long term loan from banks	-	(180.96)	
Proceeds from Long term loan from other than banks	-	6.79	
Proceeds from issue of Share Capital and application money	7.22	9.74	
Repayment of Working Capital loan (Net)	(381.12)	(117.05)	
Repayment of lease liabilities	(144.81)	-	
Proceeds from sale of shares by Employee Welfare Trust (net)	-	96.43	
Dividend paid including corporate dividend tax	(662.18)	(554.02)	
Interest and finance charges	(4.90)	(69.94)	
Net cash used in financing activities (C)	(1,185.79)	(799.58)	
D	Exchange differences on translation of foreign currency cash and cash equivalents (D)		
	1.45	19.53	
Net Increase / (decrease) in cash and cash equivalents (A + B+ C + D)	528.72	(586.09)	
Cash and cash equivalents at close of the period	1,348.73	885.57	
Cash and cash equivalents at beginning of the period	820.01	1,471.66	
Cash surplus / (deficit) for the period	528.72	(586.09)	
Note 1: Figures in brackets represent outflows of cash and cash equivalents.			
Note 2: The above Cash Flow Statement has been prepared under the indirect method as set out in Indian Accounting Standard (Ind-AS) 7 on Statement of cash flows.			
On behalf of the Board of Directors For Birlasoft Limited (Erstwhile KPIT Technologies Limited)			
 Dharmender Kapoor CEO & Managing Director DIN: 08443715			
Place : New Delhi Date : November 08, 2019			

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Limited review report on unaudited quarterly standalone financial results and standalone year-to-date results under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To
Board of Directors of **Birlasoft Limited (Erstwhile KPIT Technologies Limited)**

1. We have reviewed the accompanying Statement of unaudited standalone financial results of Birlasoft Limited (Erstwhile KPIT Technologies Limited) ("the Company") for the quarter ended 30 September 2019 and year to date results for the period from 1 April 2019 to 30 September 2019 ("the Statement").
2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP
Chartered Accountants

Firm's Registration No. 101248W/W-100022



Swapnil Dakshindas
Partner

Membership No. 113896

UDIN: 19113896AAAAEB6721

Place: New Delhi
Date: 8 November 2019