## AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2009 Registered & Corporate Office - Plot No. 35/36, Phase I, Rajiv Gandhi Infotech Park, Hinjewadi, Pune - 411057 Registered & Corporate Office - Plot No. 35/36, Phase I, Rajiv Gandhi Infotech Park, Hinjewadi, Pune - 411057 Website: www.kpitcummins.com SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED Rs. in Lacs (except per share data Sr. No. Particulars Quarter ended Year ended March March March March 31, 2008 31, 2009 31, 2008 I) Segment Revenue U.S.A. UK & Europe Rest of the World 20.975.9 16.368.8 79.315.4 58.345.27 11.465.7 9.020.8 43.766.5 32.614.50 2] **3]** 4] 5] Software Development Expenses 5,342.90 **Gross Profit** 10,129.70 6,105.7 34,643.45 21,042.68 Selling and Marketing Expenses 79,315.48 1,847.39 2,106.03 1,440.56 2,334.29 6,875.40 9,432.54 5,771.42 7,941.60 Total 20,975.93 16,368.87 58,345.27 iation, Interest, Exceptional Items, Minority Interest 6,176.26 2,330.8 18,335.51 7,329.66 6] 2,546.84 4,364.57 2,159.13 851.4 7] Operating Profit Before Interest, Exceptional Items, Minority Interest and Exchange Gain & Loss 8] Net sales / income from operations 9] 153.4 169.8 10] Exceptional Item (Net of Tax) (137.2 (137.20 2] Segment Results Profit / (loss) perating Profit Before Tax, Minority Interest and and Exchange Gain & Loss ther Income (Refer note no.2) rofit Before Tax and Minority Interest 3,863.66 1,172.45 **13,516.20** (5.737.9) 3,890.92 4,460.04 3,269.97 9,439.50 5,108.52 2.310.9 1,237.00 7.778.30 5.879.11 141 Tax Expense (Refer note no. 5) Net Profit After Tax before Minority Interest 202.25 1,034.75 760.53 **5,118.58** Rest of the World Total 500.28 **8,230.3**0 1,308.06 **27,533.20** 428.28 14,976.30 6,581.63 4,930.82 1,923.60 Less / Add :- Minority (profits) / losses to the extent of minority interest(net) Net Profit for the period after minority interest 16] **17]** 8.10 **1,931.7** 3.54 **6,585.16** 9.51 **5,128.09** 1,039.4 18] 19] aid up Equity Capital [Face Value Rs. 2/- per share] 1,557.66 24,541.5 1.560.86 1,557.66 24,541.54 20] arning per Share (on par value of Rs. 2/-) 6.67 153.48 169.8 454.74 754.70 2.48 2.47 1.33 1.31 8.44 8.41 Diluted 6.55 Other unallocable expenditure 8,342.4 (net of unallocable income) Exceptional Item (Net of Tax) 21] 58,706,681 75.389 56,641,734 72.58% 56,641,734 72.589 22] oters and Promoter Group shareholding Number of shares 300,00 300,000 - Percentage of shareholding - (as a% of the total shareholding of promoter and promoter group) - Percentage of shareholding - (as a% of the total share capital of the company) 21.101.22 21.101.227 - Percentage of shareholding - (as a% of the total shareholding of promoter and 98.60% Percentage of shareholding - (as a% of the total share capital of the company) 27.04 27.049 The Company's operations predominantly relate to providing technology services globally. The revenues shown above have been classified into geographies to comprise the primary basis of the segment information. In representing segment results as required under circular dated September 14, 2001 from the Stock Exchange Mumbai, the expenses on common facilities in India inclusive of expenses of common staff used interchangeable. The above audited financial results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors in their meeting held on April 27, 2009. The Company has changed the method of reporting exchange differences in this quarter and would start reporting forex gains or losses under 'other income'. There will be no change in Company's profit after tax due to this change of method. for all geographies is shown as unallocable expenditure and the same has not been apportioned across the 2 2 Segmental Capital Employed:-The fixed assets used in the company's business or liabilities contracted have no The Consolidated Financial Statements have been prepared in accordance with Accounting Standards on consolidated financial statements mandated by Rule been identified to any of the reportable geographies as the fixed assets and support services are common for all reportable segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made Further, the consolidated segment information given above includes the company's sales and marketing costs 3 of of Companies (Accounting standards) Rules, 2006., the provision of Companies Act, 1956 & the guidelines issued by the Securities and Exchange Board o The Company has received 7 investor complaints during the quarter ended March 31, 2009. These complaints have been resolved. There were no unresolved investor complaints at the beginning or at the end of the quarter. Pursuant to the changes in the Indian Income Tax Act, the Company has calculated its tax liability after considering Minimum Alternate Tax ( MAT) . This has not resulted in an additional tax expense, the MAT can be carried forward and set off against the future tax liabilities. Accordingly a sum of Rs 848 lacs has been carried forward and shown under "Loans and Advances" in the Balance Sheet as at March 31, 2009. The Company has designated the outstanding forward exchange contracts relating to certain firm commitments and forecasted transactions as at March 31 2009 as cash flow hedges applying the recognition and measurement principles set out in the Accounting Standard 30 "Financial Instruments: Recognition and Measurements" (AS-30). Changes in fair value of such forward exchange contracts if effective are recognized directly in Reserves (Loss of Rs. 16,313 Lacs) and ineffective portion is recognized immediately in Profit and Loss Account (Rs Nil). In year 2007-08, the Company had entered into three options contracts to the tune of USD 42.60 Million for hedging its USD/EUR revenues. These contracts were linked to EUR-USD cross rate movement and extended for a period of next four years. Two of aforesaid three contracts were knocked out completely and one contract is knocked out partially during the year and the MTM reported by the bank on it as on March 31, 2009 is NIL and will continue to be NIL till the expin of these contracts. In accordance with its risk management policy and business plan the company has hedged its cash flows. The Management has assessed the effectiveness of its hedging contracts outstanding as on March 31, 2009 as required by AS 30 and accordingly the MTM loss of Rs.1,631,303,249 is recognized in the Hedging Reserve. Further the assessment of effectiveness as performed by the management of the Company is also confirmed by an independent expert. The Company has delisted its shares from Pune Stock Exchange w.e.f. 7th February 2009. The previous periods' figures have been regrouped wherever necessary to confirm with current period presentation. 9 Change in Board of Directors 10 Ms. Elizabeth Carey has been appointed as 'Additional Director' on the Board of the Company w.e.f. April 27, 2009.

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Place : Pune

Matters relating to Subsidiaries

Details of expenses exceeding 10% of the total expenditure:

Particulars

in current year.

Employee Costs

Others

Mr. Steve Spaulding has resigned from the Directorship of the Company w.e.f March 23, 2009

working capital requirements. PLN 425,000 (Rs. 59.07 lacs) were repaid during the quarter.

Mr. Ron Lannan being an alternate director to Mr. Steve Spaulding vacated from the Directorship w.e.f March 23, 2009.

During the year considering current market conditions and prudent accounting practices, the company has recognized 100% impairment with respect to AS 28, for Right to Render Business Process Outsourcing Services to Cummins group entities globally. The amount charged to profit and loss account is Rs.1,378 lacs

The Company granted an additional loan of PLN 360,750 (Rs. 49.48 lacs) to KPIT Infosystems Central Europe sp.z.o.o., Poland during the quarter to meet its

Quarter ended

31, 200

Year ended

31, 2009

31, 2008 (Audit

On behalf of the Board of Director For KPIT Cummins Infosystems L

S.B. (Ravi) Pandi

Kishor Patil

naging Directo

CEO & Mar